



## **The Wercs, added to FedResults GSA IT 70 Schedule Contract; Paves The Way for Continued Federal Growth**

*Herndon, VA 3/31/2010* - FedResults, Inc. the premier provider of Government business development services and The Wercs, experts in Material Safety Data Sheet (MSDS) software, Green chemistry analysis, and hazard communications documents, today announced that The Wercs MSDS software solutions is now accessible for government procurement under the FedResults' IT70 GSA schedule. The Wercs provides automated MSDS (Material Safety Data Sheet) authoring solutions for companies small and large, all around the globe.

The GSA Schedule provides federal agencies with a simplified process for obtaining proven solutions from innovative companies like The Wercs and certifies that the prices on the GSA schedule are fair and reasonable, according to CEO Jim Beaupre of FedResults. "We strive to provide best of breed solutions and are pleased to offer The Wercs software solution sets to our clients on our GSA IT 70 Schedule" stated Jim Beaupre. As the demand for federal sector business grows, FedResults expects to continue to expand our offerings beyond the information technology & audio-visual sectors to include additional GSA offerings such as Law Enforcement (Schedule 84) and other areas deemed strategic to business growth in the government.

"With the growing demand for safer products, combined with governmental procurement programs emphasizing greener choices, and EPA's Design for Environment (dFE) program recognizing safer ingredient alternatives increasing in importance, the need for tools such as GreenWERCSTM by government units has dramatically increased" according to Rob Tillson, VP Government Relations at The Wercs. With the advent of new compliance reporting, for MSDS and hazard communications documents, we are now well positioned to take advantage of this growing government (Federal & S&L) segment especially in the Department of Energy, DoD and Homeland Security sectors.

### **About FedResults**

FedResults offers companies a comprehensive approach for increasing their sales of commercial based technologies and services to federal agencies. By combining its experience, knowledge of the federal procurement process with its acumen in creating business and sales strategies, and the backing of venture capitalists at Monumental Venture Partners ([www.mvpfunds.com](http://www.mvpfunds.com)), the company has built substantial credentials as a cost-effective alternative for successful business development and sales. For more information, visit [www.fedresults.com](http://www.fedresults.com).

### **About The Wercs**

Established in 1984, The Wercs, Ltd. streamlines hazard communications and advances business process efficiency through its material safety data sheet (MSDS) authoring solution, The WERCs (Worldwide Environmental & Regulatory Compliance Solution). The company offers tools and services for MSDS authoring, as well as GHS- and REACH-compliant solutions for all companies, regardless of size and geography. For more information on The Wercs, please call 1-800-572-6501 or visit <http://www.thewercs.com>.

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