

# Client Biography



## PRODUCT SOLUTION DESCRIPTION

**Load Manager** Load Manager enables you to safely consolidate your applications on fewer servers by controlling the use of resources by each application. Dramatically increase server utilization by “sponging” unused capacity. Deliver predictable or even better application performance. Load Manager includes all of the Load Monitor features.

**Load Monitor** enables you to understand the reasons why a server is busy or idle. Analyze application resource consumption for capacity planning, chargeback or problem isolation purposes. Identify applications that can gracefully coexist on the same server for consolidation initiatives. Isolate applications that need dedicated servers. Upgrade seamlessly to the Load Manager for active control of resource utilization.

**Smart Suspend** Optimize job throughput and meet Service Level Agreement through preemptive scheduling. Preempting a job to make room for a higher priority one no longer means killing the lower priority job, requiring to restart it from the beginning. Smart Suspend enables the safe, efficient and proper suspension of the lower priority job, releasing all of its resources including CPU, memory and application license(s).

**Availability Services** Checkpoint and restart jobs to protect against hardware failure. Migrate the jobs to different servers for high application availability. Increase the flexibility of job management within the grid without losing results.

## EXPERTISE/DIFFERENTIATORS

- No changes required in operating systems or applications
- Cost effective compared to virtualization
- Ideal for I/O intensive applications
- 100% of resources utilized
- Allows setting of application priorities
- No displacing of low priority applications
- Very “lightweight” software only solution
- Low operating overhead

## COMPANY CUSTOMERS

- DreamWorks Animation SKG
- ARM Holdings
- Advanced Micro Devices (AMD)
- Oklahoma University

## COMPANY INFORMATION

Founded: 2005

Headquarters: Librato, Inc.

2900 Lakeside Drive, Suite 229

Santa Clara, California 95054

866.933.4743 [www.librato.com](http://www.librato.com)

Offices in Blacksburg, VA, Pune, India, Herndon, VA

Business Classification: Small, Privately held, venture funded

Principals: Fred van den Bosch, CEO [fred@librato.com](mailto:fred@librato.com)

650.464.4991

Jack Hanna, Director of Sales [jhanna@librato.com](mailto:jhanna@librato.com)

651-592-1805

Jim Beaupre, Federal Sales,

[jim.beaupre@fedresults.com](mailto:jim.beaupre@fedresults.com) 703.318.8000 x0026

NAICS Code: 511210

GSA Schedule: GS35F-0256K

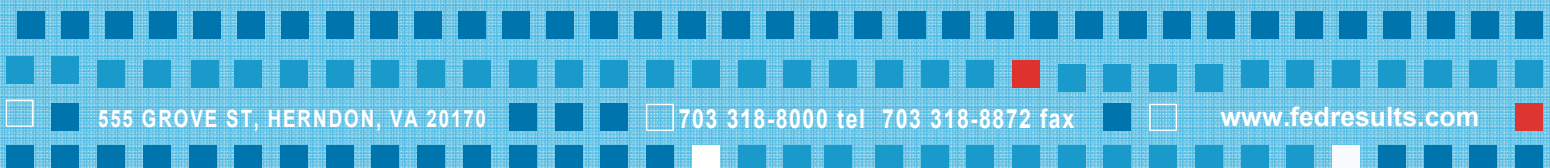
## CORPORATE ELEVATOR PITCH

**Librato is a leader in data center resource management software that enables customers to reduce operating and capital expenses by dramatically increasing utilization rates. The company's products achieve fine-grained monitoring and control of resource usage by applications without any application or operating system modifications. This allows Librato to deliver easy-to-deploy solutions for server consolidations, job priority management, capacity planning and chargeback.**

## KEY WORDS TO LISTEN FOR!

- Workload management
- Server utilization/consolidation
- Container virtualization
- Application performance/preemptive scheduling
- Checkpoint restart

Librato products and services are proudly represented to the U.S. federal government through



555 GROVE ST, HERNDON, VA 20170 703 318-8000 tel 703 318-8872 fax [www.fedresults.com](http://www.fedresults.com)

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