

PRODUCT SOLUTION DESCRIPTION

- One Master Service Agreement (MSA) - Providing instant access to over 800 carrier networks with a single MSA
- Access to 100,000 Points of Presence— Nothing is “off-net”
- Quick Price Quotes—comparing multiple suppliers to design you optimal network
- Streamlined Implementation—coordinating installation across all carriers
- Global Network Operations—GTT’s NOC supports all vendors
- End-To-End SLA—Single MSA covering all carriers
- Mobility Access Solutions for road warriors

EXPERTISE/DIFFERENTIATORS

- Services to 50 major country markets
- Over 100 strategic vendor partnerships and carrier-neutral technology and neutral approach
- Powerful network design management tools

PARTIAL LIST OF GTT CUSTOMERS

- U.S. Defense Contract Management Agency
- U.S. Defense Information Contracting Organization
- U.S. Joint Forces Command
- Department of Labor
- Department of The Treasury
- Department of Commerce
- US Army
- Lockheed Martin Corporation
- Computer Sciences Corporation
- Verizon Business

COMPANY INFORMATION

Global Telecom and Technology, Inc. (GTT)

HQ: 8484 Westpark Drive, Suite 720

McLean, Virginia 22102

Offices in London, New York, and Dusseldorf

Key management personnel:

Rick Calder, President and CEO

Richard Gauthier, Vice President, North American Sales

Jim Beaupre, Federal Account Manager

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Business Size: small to medium

NAICS: 517911 Telecommunications Resellers

CORPORATE ELEVATOR PITCH

GTT is a global network integrator that provides its clients with a broad portfolio of wide-area network and wireless mobility services. With over 800 worldwide supplier relationships, GTT combines multiple networks and technologies to deliver cost-effective solutions specifically designed for each client’s unique requirements. GTT enhances client performance through our proprietary systems, comprehensive project management and 24x7 operations support. Headquartered just outside Washington, D.C. in McLean, Virginia with offices in London and Dusseldorf, GTT provides service to more than 300 enterprise, government, and carrier clients in over 70 countries, worldwide. For more information visit the GTT website at www.gt-t.net.

KEY WORDS TO LISTEN FOR!

- **Data Transport**
- **Dedicated internet access**
- **Managed network services**
- **VSAT Services**
- **MPLS**
- **Internet remote access**

GTT products and services are proudly represented to the U.S. federal government through 

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